

# Western New York IFT Food Industry Expo 2013

March 26, 2013  
Rochester Riverside Convention Center  
Rochester, NY

# Western New York IFT Food Industry Expo 2013

The Executive Board of the Western NY IFT welcomes you to this annual industry event. Take this opportunity to learn, to educate and to socialize with your fellow food professionals.

Proceeds from this event supports our annual Student Scholarship program; on behalf of our student members we thank you for your generous support!

Thanks to our....

## Reception Sponsors

Domino Specialty Ingredients  
Gold Coast Ingredients  
Ingredient Connections Inc.  
Madison Chemical Company, Inc.  
Microbac Laboratories, Inc.  
Sethness Products Company  
TIC Gums

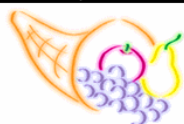
## Western New York Section Leadership 2012-2013

<p><b>Chair</b></p> <p><b>Kristin Alongi</b> Rich Foods Email: kalongi@rich.com</p>	<p><b>Chair-Elect</b></p> <p><b>Dennis Napora</b> Flavorchem Corp. Email: dnapora@flavorchem.com</p>	<p><b>Secretary</b></p> <p><b>Michael J. Loehfelm</b> Fuchs North America Email: mloehfelm@fuchsnorthamerica.com</p>
<p><b>Treasurer</b></p> <p><b>Kevin Nolan</b> Sigg's Dairy Email: kevin.nolan@skyr.com</p>	<p><b>Scholarships</b></p> <p><b>Marilyn Konopka</b> Constellation Wines US Email: marilyn.konopka@cwine.com</p>	<p><b>Membership Committee</b></p> <p><b>Danny Chawan</b> Srim Enterprises LLC Email: dbchawan@srim.com</p>

## Show at a Glance

<b>Seminar Sessions</b>	<b>10:30AM - 3 PM</b>
<b>Supplier Exhibits</b>	<b>3 PM - 6 PM</b>
<p><b>Wind-down Reception</b></p> <p>Meet us at 'Legends', (directly across the street from the Convention Center) Includes hot and cold food, an entry into another Door Prize Drawing and your first drink free! Tickets \$20; available at Expo Check-In or at the Door.</p>	<b>6 PM - ?</b>

The Society for Food Science and Technology



WESTERN NEW YORK SECTION

Visit us throughout the year at  
[www.ift.org/sections/WNYIFT](http://www.ift.org/sections/WNYIFT)

# Seminar Schedule

2:00 - 3:00

## Sustainability

**Diana Vesosky, MS, CIH, CSP**

Director - Environmental Health & Safety  
**Constellation Brands**

## Safe Refrigeration and the Environment

**Rowland Billy, CIH**

Environmental, Health & Safety  
Professional



**Diana Vesosky** is the director of environmental health and safety for Constellation Brands, Inc. (CBI). In this position, she is responsible for strategic oversight of environmental health and safety (EHS) compliance for Constellation's global operations located in the US, Canada, Italy, and New Zealand. Diana also leads CBI's sustainability efforts worldwide and is responsible for calculation of its global carbon footprint and annual reporting to the Carbon Disclosure Project.

**Rowland Billy** has worked in a variety of positions in the environmental, health and safety field. He began his career working for the Environmental Protection Agency as an engineer coordinating vehicle emissions testing. He later worked as an industrial hygienist at Eastman Kodak Company where he provided support services to the construction, maintenance shops and a variety of manufacturing operations. Rowland also developed safety programs and led a team of hazard experts who were responsible for safe work practices in chemical and pharmaceutical manufacturing facilities. He performed risk assessments on hazardous operations and served on the corporate assessment team responsible for evaluating domestic and international operations. His experience includes compliance guidance for RCRA, TSCA, and water quality standards. As a member of the EPA Waste Wise Award committee, he helped select corporate and government agencies serving as leaders in waste reduction practices. He specializes in developing inherently safe and sustainable operations which have a reduced impact on the environment.

1:00 - 2:00

## "Where Does Food Innovation Come From?"

Inspiring and managing your  
company's intellectual property and  
new product pipeline"

**Devin S. Morgan**

Co-Founder, **Knull Group**  
Eat. Drink. Law. blog



The food industry is often criticized for a lack of innovation and resulting high performance firms. Industry apologists point out that food demand is relatively fixed and that food is an essentially conservative market...small incremental changes and scrapping over market share in well-worn product categories is all there is. The explanation makes sense (in a whiny sort of way), but it's wrong. Innovation is everywhere. The food industry has many exemplary high-performing firms and the common theme is innovation. We live in a time of unparalleled consumer food awareness and a consuming public essentially dissatisfied with its food choices. Dissatisfaction means market opportunity for the companies able to fulfill the unmet need. Food is fashion. Food is identity. Food is health. Food is political. And the many roles, channels, and consumer niches for food mean that there is room for everyone to innovate (and a few to truly dominate by doing so). In this session we will look at the many sources of innovation for food companies and how you can inspire your business to generate ideas, improvements, intellectual property, and new products to fuel your success.

**Devin** is an intellectual property attorney, author, and expert in proprietary rights management and transactions—helping businesses identify, develop, protect, and profit from what is unique and valuable about their company, products, and services. He founded Knull Group and the Eat. Drink. Law. blog to combine his passion for business innovation with his love of specialty foods, craft beverages, and entrepreneurs who care about making something great.

10:30 - 1:00

## Color Theory and the Applications for Food

**Norm Demers**

Business Development Manager  
**Konica Minolta/Sensing Americas**



Norm Demers, Business Development Manager at Konica Minolta Sensing Americas, supports businesses in communicating, measuring, and controlling the color of their products. Norm started working with color back in 1970 at a textile dye lab in Pawtucket, Rhode Island, where he was involved with color matching, formulation, and instrumentation. His career in color took off from there and, over a number of years, he built an impressive resume helping businesses develop and implement effective color quality processes, specifically in the food and beverage industries. In March of 1997, he joined the Minolta team as an applications engineer, which led to his current position in charge of expanding the company's Color & Appearance product line into new areas of process control. Today, Norm is considered one of Konica Minolta Sensing's most knowledgeable experts in the field of color and color measurement.

Norm earned his degree in Industrial Engineering with an emphasis on Automatic Process Control at Roger Williams College.

# Guide to Exhibitors

SECTION TABLE

D	16	Accurate Ingredients, Inc.
E	6	ADM / Matsutani, LLC
C	7	AEP Colloids
G	4	AIC
C	13	Ajinomoto NA
B	12	Alpha MOS
B	3	American Almond
A	13	American Casein Company
G	7	B&G Foods, Inc
G	5	Batory Foods
C	5	BBC Ingredient Sales
D	4	Beck Flavors
E	10	Bluegrass Dairy and Food
D	14	Butter Buds Food Ingredients
A	1	Byron A. Carlson Inc
E	13	Cargill, Inc.
A	16	Carmi Flavor & Fragrance
C	16	Cherry Central
A	8	Chesapeake Spice Company
G	14	CHS Inc.
D	17	Citadelle Maple Syrup Producers Coop
B	5	CJ America
G	12	ClorDiSys Solutions Inc
F	5	Colony Gums, Incorporated
F	10	Comax Flavors
B	17	Crain Walnut Shelling, Inc.
C	16	Decas Cranberry
D	10	Delavau
F	7	Del-Val Food Ingredients
F	9	Dempsey Corporation
C	3	Domino Specialty Ingredients
A	9	DSM
C	1	Elite Spice
G	10	Enzyme Development Corp.

SECTION TABLE

F	6	Farbest Brands
D	9	First Choice Ingredients
E	8	Flavor Producers
F	13	Flavorchem
F	1	Foote and Jenks Corporation
A	4	Foran Spice Co., Inc.
F	2	Fortitech, Inc.
A	14	FruitSmart, Inc.
B	8	Fuchs North America, Inc.
C	20	GNT USA, Inc.
E	1	Gold Coast Ingredients
B	15	Graceland Fruit
G	6	Grain Processing Corporation
A	15	Hilmar Ingredients
B	14	Hormel Foods
C	19	Hunter Walton & Co
D	6	HunterLab
E	15	ICL Food Specialties
F	3	Ingredient Connections Inc.
E	9	Ingredion Incorporated
F	11	International Food Products
C	14	International Foodcraft Corp
G	3	J.M. Swank Company
B	1	JG Boswell Tomato Company, LLC
B	4	Jungbunzlauer Inc
G	1	KALSEC, INC.
B	18	Klass Ingredients, Inc.
A	10	Knull Group
A	17	Konica Minolta Sensing Americas, Inc.
A	18	Konica Minolta Sensing Americas, Inc.
C	10	Lee Kum Kee
E	3	Lipscomb Chemical Company
A	7	Loar & Young, Inc.
G	8	Madison Chemical Company, Inc.

# Guide to Exhibitors

SECTION TABLE

C	6	Marshall Ingredients
E	5	Microbac Laboratories, Inc.
B	16	Milne Fruit Products, Inc.
G	11	Mitsubishi International Food Ingredients
E	2	MOCON Inc
B	10	Monson Companies
D	12	Mother Murphy's
A	11	Naturex
C	9	New York Association for Food Protection
C	11	Newly Weds Foods
G	15	Nexira
B	15	NIDA Trading Corporation
A	5	Northwestern Extract
B	17	Ocean Spray Cranberries
A	20	Ottens Flavors
D	15	Penford Food Ingredients
D	11	Prime Ingredients
C	17	Primex Int'l Trading Corp
D	5	Prinova
D	8	Prosweetz Ingredients
E	14	PROVA Inc.
C	18	Purely Pomegranate .
E	11	RiceBran Technologies
D	13	Romer Labs Inc
A	6	S&D Coffee and Tea
C	17	S. Kamberg & Co
F	12	Savoury Systems International, Inc.
B	2	Seneca Foods
B	3	Sensient Dehydrated Flavors
C	2	Sensient Flavors
A	19	SensoryEffects
D	20	Sethness Products Company
C	18	Sioux Honey
E	7	Skidmore Sales& Distributing

SECTION TABLE

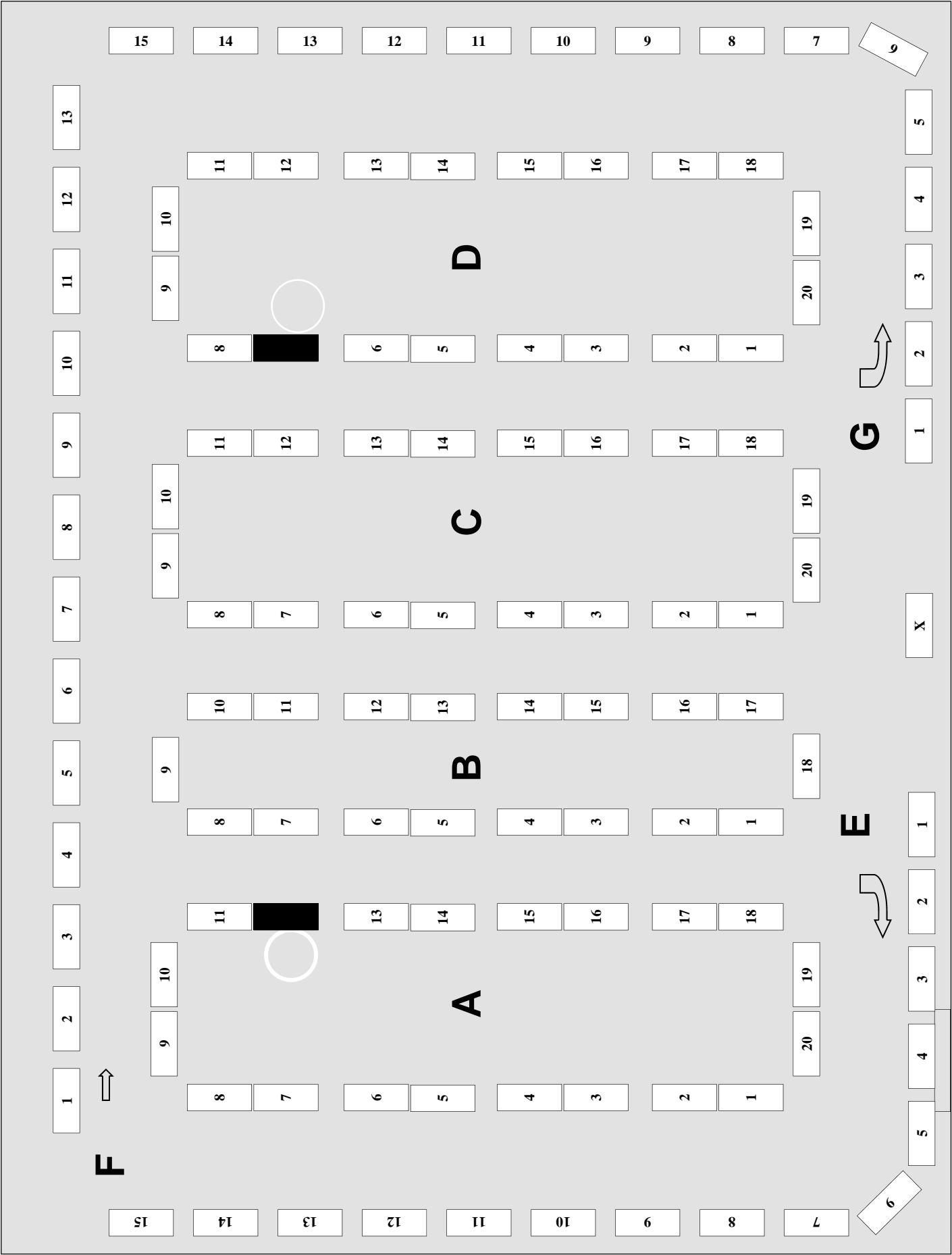
B	9	SunOpta Grains & Foods Group
B	18	SupHerb Farms
E	4	Sweetener Supply Corporation
G	9	Sweeteners Plus
C	12	Synergy
A	3	Target Flavors
C	4	Tate & Lyle
B	11	Teawolf
D	1	The Benjamin P. Forbes Company
F	8	The Wright Group
B	13	Thiel Cheese
B	6	Thymly Products Inc.
C	15	TIC Gums
A	2	Tree Top Inc
G	13	U. S. Nutang Chemical Inc.
B	7	Ungerer and Company
E	12	Univar USA
B	2	Van Amerongen & Son
D	18	Van de Vries Spice Corporation
D	19	Virginia Dare
F	4	Weber Flavors
C	8	Wixon, Inc.
D	2	WNYIFT
D	3	WNYIFT

*The WNY Food Industry Expo is produced by...*

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Shirley Barber  
Phone (207) 839-3064  
Email: shirley@maine.rr.com



Show Entrance

# Exhibitor Category Information

## **Acesulfame-K**

Prosweetz Ingredients  
Sweeteners Plus  
U. S. Niutang Chemical Inc.

## **Acidulants**

Cargill, Inc.  
ICL Food Specialties  
Jungbunzlauer Inc  
Mitsubishi Int'l Food Ingredients  
Monson Companies  
Tate & Lyle  
Univar USA

## **Amino Acids**

CJ America

## **Analytical Instruments**

Alpha MOS  
HunterLab  
Konica Minolta Sensing Americas  
MOCON Inc

## **Anticaking Agents**

ICL Food Specialties  
Monson Companies  
Sweetener Supply Corporation

## **Anti-Microbials**

ClorDiSys Solutions Inc  
Newly Weds Foods

## **Anti-Oxidants**

KALSEC Inc.  
Naturex

## **Aseptic Fruit**

Byron A. Carlson Inc

## **Asian Ingredients**

CJ Foods/ CJ America

## **Aspartame**

Ajinomoto NA  
Prosweetz Ingredients  
Sweeteners Plus  
U. S. Niutang Chemical Inc.

## **Baking Inclusions/Decorations**

Batory Foods  
Citadelle Maple Syrup Producers  
FruitSmart, Inc.

## **Baking Mixes**

B&G Foods, Inc  
Delavau  
RiceBran Technologies  
Thymly Products Inc.  
The Wright Group

## **Batters/Breadings**

Carmi Flavor & Fragrance  
Newly Weds Foods

## **Beverage Bases**

Carmi Flavor & Fragrance  
FruitSmart, Inc.  
SensoryEffects  
The Benjamin P. Forbes Company

## **Botanicals/ Botanical Extracts**

Naturex  
Prinova  
Sensient Flavors  
Teawolf

## **Brokers/ Ingredients**

Accurate Ingredients, Inc.  
BBC Ingredient Sales  
Byron A. Carlson Inc  
Dempsey Corporation  
FruitSmart, Inc.  
Ingredient Connections Inc.  
Klass Ingredients, Inc.  
S. Kamberg & Co  
Skidmore Sales & Distributing

## **Butter**

Bluegrass Dairy and Foods (powder)

## **Capsicums**

BBC Ingredient Sales  
Elite Spice  
Kalsec, Inc.  
Ungerer and Company

## **Caramel Color**

Carmi Flavor & Fragrance  
Foote and Jenks Corporation  
Gold Coast Ingredients  
Sethness Products Company

## **Caseinates**

Farbest Brands

## **Cereals (as Ingredients)**

B&G Foods, Inc  
Loar & Young, Inc.  
RiceBran Technologies  
SensoryEffects

## **Cheese**

Bluegrass Dairy and Food  
Del-Val Food Ingredients  
First Choice Ingredients  
Hilmar Ingredients  
Hunter Walton & Co  
SunOpta Grains & Foods Group  
Thiel Cheese

## **Cheese Powders**

Del-Val Food Ingredients  
First Choice Ingredients  
Hunter Walton & Co  
Ingredient Connections  
SunOpta Grains & Foods Group

## **Chemicals, Food**

AIC  
Batory Foods  
Int'l Food Products  
Jungbunzlauer Inc

## **Chocolate**

PROVA, Inc.

## **Cleaners and Sanitizers, Processing - Kosher**

Madison Chemical Co.

## **Cocoa**

Lipscomb Chemical Company  
PROVA Inc.  
The Benjamin P. Forbes Company

## **Coconut**

Byron A. Carlson Inc  
Klass Ingredients, Inc.  
Loar & Young, Inc.  
Van Amerongen & Son

## **Co-Enzyme Q**

DSM  
Hormel Foods

## **Coffee**

Beck Flavors  
Flavor Producers  
Flavorchem  
PROVA Inc.  
S&D Coffee and Tea  
Virginia Dare

## **Colors, Artificial**

Carmi Flavor & Fragrance  
Flavorchem  
Gold Coast Ingredients  
Int'l Foodcraft Corp  
Lipscomb Chemical Company  
Monson Companies  
Prime Ingredients  
Virginia Dare  
Weber Flavors

## **Colors, Natural**

Carmi Flavor & Fragrance  
Flavorchem  
GNT USA, Inc.  
Gold Coast Ingredients  
Int'l Foodcraft Corp  
Kalsec, Inc.  
Mitsubishi Int'l Food Ingredients  
Naturex  
Prime Ingredients  
Virginia Dare

**Color Testing**

HunterLab  
Konica Minolta/Sensing America

**Contract Blending**

Int'l Foodcraft Corp  
Van de Vries Spice Corporation

**Corn, Dry Milled**

Cargill, Inc.  
SunOpta Grains & Foods Group

**Corn Sweeteners/Syrup**

Citadelle Maple Syrup Producers  
Ingredient Connections Inc.  
Ingredion Incorporated  
Sweetener Supply Corporation  
Tate & Lyle

**Cranberries**

Byron A. Carlson Inc  
Citadelle Maple Syrup Producers  
Decas Cranberry  
Klass Ingredients, Inc.  
Ocean Spray Cranberries

**Custom Blending**

Bluegrass Dairy and Food  
DSM  
FruitSmart, Inc.  
Int'l Foodcraft Corp  
Newly Weds Foods  
The Benjamin P. Forbes Company  
The Wright Group  
Thymly Products Inc.  
Van de Vries Spice Corporation

**Dairy Ingredients/Enzyme Modified**

ADM / Matsutani, LLC  
Butter Buds Food Ingredients  
Del-Val Food Ingredients  
Farbest Brands  
First Choice Ingredients  
Hilmar Ingredients  
Hunter Walton & Co  
Ingredient Connections Inc.  
Tate & Lyle  
Thiel Cheese

**Dairy Products**

Batory Foods  
Bluegrass Dairy and Food  
First Choice Ingredients  
Hormel Foods  
Hunter Walton & Co  
Ingredion Incorporated  
Int'l Food Products  
J.M. Swank Company  
S. Kamberg & Co  
SensoryEffects  
SunOpta Grains & Foods Group  
Thiel Cheese

**Decontamination Services**

ClorDiSys Solutions, Inc.

**Dextrose**

Sweeteners Plus

**Dough Conditioners**

Delavau (clean label)

**Emulsifiers**

AEP Colloids  
American Casein Company  
Cargill, Inc.  
Carmi Flavor & Fragrance  
Del-Val Food Ingredients  
Int'l Foodcraft Corp  
Jungbunzlauer Inc  
Mitsubishi Int'l Food Ingredients  
RiceBran Technologies  
TIC Gums

**Encapsulated Ingredients**

Carmi Flavor & Fragrance

**Enzymes**

Enzyme Development Corp.

**Equipment, Laboratory**

Alpha MOS  
HunterLab  
Konica Minolta Sensing Americas  
MOCON Inc

**Equipment, Manufacturing**

Alpha Mos (sensory)  
HunterLab  
Konica Minolta Sensing Americas  
MOCON, Inc.

**Equipment, Sanitation**

ClorDiSys Solutions Inc  
Madison Chemical Company, Inc.

**Essential Oils**

Ungerer & Co.

**Fat Substitutes**

ADM / Matsutani, LLC  
Grain Processing Corporation

**Fats/Oils**

Hormel Foods  
Int'l Food Products  
J.M. Swank Company  
SunOpta Grains & Foods Group

**Fiber, Non-Caloric**

Del-Val Food Ingredients  
Marshall Ingredients  
RiceBran Technologies

**Fiber, Soluble**

ADM / Matsutani, LLC

AEP Colloids

Nexira

RiceBran Technologies

**Flavor Delivery Systems**

Flavor Producers  
Ottens Flavors  
Sensient Flavors  
Target Flavors, Inc.  
Ungerer and Company

**Flavor Enhancers**

BBC Ingredient Sales  
Beck Flavors  
Butter Buds Food Ingredients  
Carmi Flavor & Fragrance  
CJ America  
Comax Flavors  
Flavor Producers  
Foran Spice Co., Inc.  
Mitsubishi Int'l Food Ingredients  
Mother Murphy's  
Ottens Flavors  
Prinova  
PROVA Inc.  
Savoury Systems Int'l, Inc.  
Sensient Flavors  
Target Flavors, Inc.  
Teawolf  
Ungerer and Company  
Weber Flavors  
Wixon, Inc.

**Flavors & Extracts -SAVORY**

Accurate Ingredients, Inc.  
B&G Foods, Inc  
BBC Ingredient Sales  
Carmi Flavor & Fragrance  
Comax Flavors  
First Choice Ingredients  
Flavorchem  
Foote and Jenks Corporation  
Gold Coast Ingredients  
Hormel Foods  
Kalsec, Inc.  
Ottens Flavors  
Sensient Flavors  
Target Flavors, Inc.  
Ungerer and Company

**Flavors & Extracts-SWEET**

Accurate Ingredients, Inc.  
B&G Foods, Inc  
BBC Ingredient Sales  
Beck Flavors  
Carmi Flavor & Fragrance  
Comax Flavors  
Flavor Producers  
Flavorchem  
Foote and Jenks Corporation  
Gold Coast Ingredients  
Mother Murphy's  
Northwestern Extract

Ottens Flavors  
Prime Ingredients  
PROVA Inc.  
Sensient Flavors  
Synergy  
Target Flavors, Inc.  
The Benjamin P. Forbes Company  
Ungerer and Company  
Virginia Dare  
Weber Flavors

#### **Flour**

Int'l Food Products  
J.M. Swank Company  
S. Kamberg & Co

#### **Food Release Agents**

International Foodcraft

#### **Fragrances**

Carmi Flavor & Fragrance  
Ungerer and Company

#### **Freeze-dried Products**

Byron A. Carlson Inc

#### **Fructose**

Sweetener Supply Corporation  
Sweeteners Plus  
Tate & Lyle

#### **Fruit Dried**

Byron A. Carlson Inc  
Cherry Central (cherries,  
strawberries, blueberries)  
Citadelle Maple Syrup Producers  
Graceland Fruit  
Marshall Ingredients  
Milne Fruit (micro-dried)  
Purely Pomegranate (specialty  
fruit:pomegranate, pineapple, mango,  
blackberry)  
S. Kamberg & Co

#### **Fruit, fresh/frozen**

Byron A. Carlson, Inc.  
Graceland (Soft-N-Frozen)

#### **Fruit Fillings**

Byron A. Carlson Inc  
Tree Top Inc

#### **Fruit Juice Concentrates**

Bluegrass Dairy & Food (powders)  
Byron A. Carlson Inc  
FruitSmart, Inc.  
GNT USA, Inc.  
Klass Ingredients, Inc.  
Marshall Ingredients  
Milne Fruit Products, Inc.  
Tree Top Inc

#### **Fruit Seeds/Seed Oil**

Byron A. Carlson Inc  
FruitSmart, Inc.  
Marshall Ingredients

#### **Fruit, Specialty**

Decas Cranberry  
Purely Pomegranate

#### **Functional Ingredients**

Hormel Foods  
Marshall Ingredients (fiber)

#### **Gelling Agents/Gums**

AEP Colloids  
Grain Processing Corporation

#### **Gluten Free Ingredients**

Ajinomoto NA  
Ingredient Connections Inc.  
J.M. Swank Company  
RiceBran Technologies  
Sensient Dehydrated Flavors

#### **Grains/Beans/Seeds**

BBC Ingredient Sales  
Ingredient Connections  
S. Kamberg & Co.

#### **Herbs, Fresh & Frozen**

SupHerb Farms

#### **Herb Pastes and Purees**

SupHerb Farms

#### **Honey**

BBC Ingredient Sales  
S. Kamberg & Co  
Sioux Honey

#### **HVP**

Savoury Systems Int'l, Inc.

#### **Hydrocolloids**

AEP Colloids  
Colony Gums, Incorporated  
Jungbunzlauer Inc  
Nexira  
The Wright Group  
TIC Gums

#### **Hydrolysates**

Grain Processing Corp.

#### **Ice Cream Inclusions/Sprinkles**

B&G Foods, Inc  
SensoryEffects

#### **Ingredient Distributors**

Accurate Ingredients, Inc.  
Batory Foods  
Farbest Brands

Marshall Ingredients  
Prinova  
Skidmore Sales & Distributing  
Sweetener Supply Corporation

#### **Ingredient Manufacturers**

Marshall Ingredients

#### **Ingredients for flavors**

Naturex  
Savoury Systems Int'l, Inc.  
Skidmore Sales & Distributing  
The Benjamin P. Forbes Company  
Tree Top Inc  
Ungerer and Company

#### **Inulin**

Dempsey (US) Corp.  
Sensus America  
TIC Gums

#### **Kosher Ingredients**

Accurate Ingredients, Inc.  
AIC  
American Casein Company  
Byron A. Carlson Inc  
Carmi Flavor & Fragrance  
Domino Specialty Ingredients  
Elite Spice  
Foran Spice Co., Inc.  
Hilmar Ingredients  
Ingredient Connections Inc.  
Jungbunzlauer Inc  
Milne Fruit Products, Inc.  
Savoury Systems Int'l, Inc.  
The Wright Group  
Van de Vries Spice Corporation  
.

#### **Laboratory Services**

*a: analytical*  
Alpha MOS  
Microbac Laboratories, Inc.  
*Romer Labs Inc*  
*b: consumer testing*  
Microbac Laboratories, Inc.  
Romer Labs Inc  
*c: microbiological*  
Microbac Laboratories, Inc.  
MOCON Inc  
Romer Labs Inc  
*D:Laboratory Services, nutritional labeling*  
Microbac Laboratories, Inc.  
Romer Labs Inc  
*d: product development*  
Alpha MOS  
Elite Spice  
Romer Labs Inc  
Target Flavors, Inc.

#### **Lactic Acid**

Jungbunzlauer, Inc.

**Lactose, Edible**  
Hilmar Ingredients

**Legal Services**  
Knull Group

**Malt**  
Domino Specialty Ingredients

**Manufacturing/Co-packing**  
FruitSmart, Inc.

**Masking/Bitter Blocking**  
ADM / Matsutani, LLC  
Flavorchem  
Sensient Flavors  
Target Flavors, Inc.  
Wixon, Inc.

**Microbial Decontamination Services**  
ClorDiSys Solutinos, Inc.

**Minerals**  
AIC  
Jungbunzlauer Inc  
Lipscomb Chemical Company  
The Wright Group

**Molasses**  
B&G Foods, Inc  
BBC Ingredient Sales  
Domino Specialty Ingredients  
Loar & Young, Inc.  
Sweetener Supply Corporation

**MSG**  
Ajinomoto NA  
CJ America

**Nucleotides**  
Ajinomoto NA

**Nutraceuticals**  
AIC  
Batory Foods  
CJ America  
DSM  
The Wright Group  
U. S. Nutang Chemical Inc.

**Nutritional Supplements**  
AIC  
American Casein Company  
CJ America  
Delavau  
Fortitech (custom pre-mix)  
ICL Food Specialties  
Mitsubishi Int'l Food Ingredients  
Prinova  
SensoryEffects  
The Wright Group

**Nuts**  
American Almond  
Crain Walnut Shelling, Inc.  
Klass Ingredients, Inc.  
Loar & Young, Inc.  
NIDA Trading Corporation  
Primex Int'l Trading Corp  
S. Kamberg & Co

**Oat Fiber**  
Dempsey (US) Corp.

**Oleoresins**  
BBC Ingredient Sales  
Ingredient Connections Inc.  
Kalsec, Inc.

**Omega 3 Fatty Acids**  
DSM  
Hormel Foods

**Omega 6 Fatty Acids**  
The Wright Group

**Organic Ingredients**  
Ajinomoto NA, Inc.  
Loar & Young, Inc.  
SunOpta Grains & Foods Group  
Sweeteners Plus  
Teawolf  
The Benjamin P. Forbes Company  
Van de Vries Spice Corporation

**Packaging**  
MOCON Inc.

**Pepper Sauces & Mash**  
B&G Foods, Inc  
Ingredient Connections Inc.

**Phosphates**  
ICL Food Specialties  
Monson Companies  
Univar USA

**Polyols**  
Jungbunzlauer Inc  
Univar USA

**Prebiotics**  
ADM / Matsutani, LLC  
Nexira  
TIC Gums

**Preservatives**  
Jungbunzlauer Inc  
Monson Companies  
Univar USA

**Private Label**  
TeaWolf

**Probiotics**  
Mitsubishi Int'l Food Ingredients  
The Wright Group

**Pumpkin, Aseptic**  
Seneca Foods

**Rice**  
BBC Ingredient Sales (flour)  
Domino Specialty Ingredients

**Rosemary Extracts**  
Ingredient Connections Inc.  
Naturex  
Teawolf

**Sanitation**  
Madison Chemical Co. (training, software)

**Salt**  
Cargill (sodium solutions)  
CJ America/CJ Foods

**Seafood Extracts**  
Savoury Systems Int'l

**Seasoning Blends**  
Chesapeake Spice Company  
Elite Spice  
Foran Spice Co., Inc.  
Fuchs North America, Inc.  
Gold Coast Ingredients  
Kalsec, Inc.  
Newly Weds Foods  
SunOpta Grains & Foods Group  
Van de Vries Spice Corporation

**Sensory Modifiers**  
Flavor Producers

**Shelf Life Studies**  
Alpha MOS  
Delavau

**Soy Flour**  
J.M. Swank Company  
SunOpta Grains & Foods Group

**Soy Milk**  
SunOpta Grains & Foods Group

**Soy Protein**  
CHS Inc.  
Farbest Brands  
Hunter Walton & Co

**Soy Sauce**  
Ajinomoto North America  
Lee Kum Kee (USA) Inc.

**Spices/Herbs**

Chesapeake Spice Company  
 Elite Spice  
 Foran Spice Co., Inc.  
 Fuchs North America, Inc.  
 Klass Ingredients, Inc.  
 Newly Weds Foods  
 Sensient Dehydrated Flavors  
 SupHerb Farms  
 Van de Vries Spice Corporation  
 Wixon, Inc.

**Stabilizers**

AEP Colloids  
 Colony Gums, Incorporated  
 ICL Food Specialties  
 Jungbunzlauer Inc  
 Monson Companies  
 TIC Gums

**Stocks, Broths, Bases**

Del-Val Food Ingredients  
 Hormel Foods

**Sucralose**

Ingredion Incorporated  
 Prosweetz Ingredients  
 U. S. Niutang Chemical Inc.

**Sugar Replacements**

ADM / Matsutani, LLC  
 Beck Flavors  
 Cargill, Inc.  
 Ingredion Incorporated  
 Jungbunzlauer Inc  
 Lipscomb Chemical Company  
 U. S. Niutang Chemical Inc.  
 Univar USA

**Sugars/Sweeteners**

Batory Foods  
 Beck Flavors  
 Cargill, Inc.  
 Citadelle Maple Syrup Producers  
 Domino Specialty Ingredients  
 Grain Processing Corporation  
 Ingredion Incorporated  
 Int'l Food Products  
 J.M. Swank Company

Jungbunzlauer Inc  
 Loar & Young, Inc.  
 Prinova  
 Sweetener Supply Corporation  
 Sweeteners Plus  
 Tate & Lyle  
 U. S. Niutang Chemical Inc.

**Tea**

Beck Flavors  
 Flavor Producers  
 S&D Coffee and Tea  
 Virginia Dare

**Thickeners/Starches/Gums**

AEP Colloids  
 Ingredion Incorporated  
 Jungbunzlauer Inc  
 Nexira  
 Penford Food Ingredients  
 Tate & Lyle  
 TIC Gums  
 Univar USA

**Tomatoes**

BBC Ingredient Sales  
 JG Boswell Tomato Company, LLC  
 Klass Ingredients, Inc.

**Trade Association**

NY Association for Food Protection

**Vanilla**

Beck Flavors  
 Gold Coast Ingredients  
 Mother Murphy's  
 PROVA Inc.  
 Teawolf  
 Virginia Dare  
 Weber Flavors

**Vegetable Juices**

Byron A. Carlson Inc  
 GNT USA, Inc.  
 Ingredient Connections Inc.

**Vegetables, Canned**

B & G Foods, Inc.

**Vegetables, Dried**

Del-Val Food Ingredients  
 Elite Spice  
 Marshall Ingredients  
 Naturex  
 Sensient Dehydrated Flavors  
 (onion, garlic)

**Vegetables/fresh/ frozen**

Byron A. Carlson Inc  
 SupHerb Farms

**Vinegar/Vinegar Powder**

B&G Foods  
 BBC Ingredient Sales

**Vitamins/Enrichments**

AIC  
 Delavau  
 DSM  
 Farbest Brands  
 Int'l Food Products  
 Prinova  
 The Wright Group

**Whey Protein Concentrate**

American Casein Company  
 Farbest Brands  
 Hilmar Ingredients  
 Hunter Walton & Co  
 The Wright Group

**Wheat Protein Isolates**

American Casein Company  
 Hilmar Ingredients  
 Hunter Walton & Co  
 The Wright Group

**Yeast Extracts/Yeast**

Accurate Ingredients, Inc.  
 Ajinomoto NA, Inc.  
 Ingredient Connections Inc.  
 Savoury Systems Int'l, Inc.

**Don't forget to stop by the WNY IFT table and ...**

- ***Join ...or renew... your membership***
- ***Sign up for the Summer Golf Outing***